

The 2020 Impact Report for Goodwill Industries of Greater Cleveland and East Central Ohio was produced on a large donation bag (as seen below). To receive a copy of this report, please contact Goodwill at 330-445-1032 or email info@goodwillgoodskills.org.

We all have 'stuff.'
Stuff in our closets.
Stuff in our cupboards.
Where'd all this stuff come from, anyway?
And, oh, the stories that stuff could tell.

But for some of that stuff, the story is over. You're ready to get rid of it so it can start a new story with someone else.

That's where we can help!
Donate your stuff to Goodwill. Your stuff will go on to start a new story, and you'll get the satisfaction of knowing you helped someone help themselves.

Plus, you'll make room for more stuff of your own!
Pssst ... we know a great place to shop to start a new story with new stuff!

THE STORY Beyond the Stuff

DONATE

Start Your *Own Story*

This bag represents the start of the story of your own 'stuff.' Please use it to make a donation today.

Goodwill

goodwillgoodskills.com

Goodwill By the NUMBERS



682,626
Total material donors



13,547,459
Pounds diverted from landfills



27
Number of outreach programs
offered to community

people we served

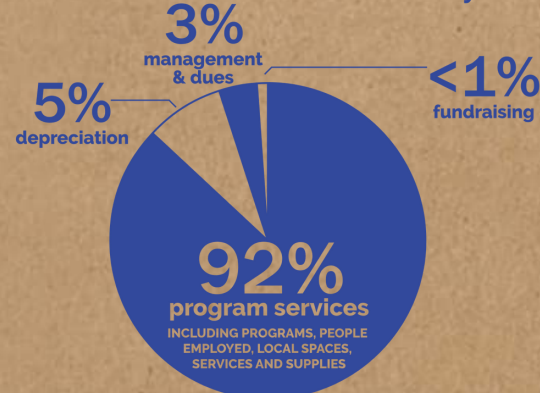
2,782	2,935	144	1,097	4,330	11,288
EMPLOYMENT & SOCIAL SERVICES	COMPASS	PARENTING	CHILDREN'S BOOK PROGRAM	VOUCHERS	TOTAL

community investment



Sales:	\$ 27,118,738
Mission Funding:	\$ 3,150,721
Other Support:	\$ 12,578,814
Temporary Restricted Donations:	\$ (619,510)
Release of Restricted Donations:	\$ 737,345
Restricted Investment Value Change:	\$ 140,737
TOTAL COMMUNITY INVESTMENT:	\$ 43,106,845

return to the community



Investment in People Employed	\$ 19,173,521
Investment in Local Services & Supplies	\$ 6,819,507
Investment in Local Spaces (rent, utilities, insurance)	\$ 8,100,144
TOTAL RETURN TO THE COMMUNITY	\$ 34,093,172

Goodwill received a generous donation of \$10M in 2020. Goodwill staff and volunteers are developing a plan for future investment of this gift.